

2008 - 2009 Program of Study - Secondary

Submitted by CTPD Name: _____

CTPD Number: _____

Secondary Program Information

School District Name: Dalton Local Schools
School District IRN: 050542
Building (location) Name: Dalton High School
Building (location) IRN: 008003

Career Field: Business & Administrative Services
Pathway Name: Business Management
Program Name: Business Career-Bound Students
EMIS Subject Code: 140800
Local Program Name: Business Management

Specify Industry Credential Opportunities (if applicable): _____

									Required or Elective Academic Course and Other Courses				Career and Technical Education Courses			
Grade	English	Code	Math	Code	Science	Code	Social Studies	Code	Course	Code	Course	Code	CTE Course	Code	CTE Course	Code
9	English 9 (1)	RA	Algebra I or Geometry (1)	RA	Physical Science (1)	RA	World Studies (1)		Physical Education (.25) / Foreign Language (1)	RA RE	FSC I (.5 or 1) / Fine Arts Elective (.5 - 2)	RE	Intro to Business I (.5)	CT		
10	English 10 (1)	RA	Geometry of Algebra II (1)	RA	Biology (1) Lab	RA	American Studies (1)		Physical Education (.25) + Health (.5) / Foreign Language (1)	RA RE	FSCS II (.5) / Fine Arts Elective (s) (.5 - 2)	RE	Intro to Business II (.5)	CT		
11	English 11 (1)	RA	Algebra II, Trigonometry, or Pre-Calculus (1)	RA	Chemistry (1) Lab	RA	Electives (2@ .5)	RE	Elective (.5) / Foreign Language III (1)	RE	Elective (.5) / Fine Arts Elective (s) (.5 - 2)	RE	Financial Management & Accounting (1)	CT CC		
12	Advanced Composition * or English 12 (1)	RA	Statistics (.5)	RA	Elective (1)	RE	American Government (1)	RA	2 Electives (1 @ .5 + 1 @ 1)	RE	Elective (.5 or 1) / Fine Arts Elective (s) (.5 - 2)	RE	Business Management Internship (1.5)	CT CC		

Contact Person: Kate Wiles

Title: Curriculum and Federal Programs Coord.

Phone: 330-828-2267

E-mail: dltn_wiles@tccsa.net

CODES (use all that apply)

RA: Required Courses

CT: Career-Technical Courses

RE: Recommended Electives

CT2: Eligible for CT2 Credit

CC: College Credit Opportunities based on articulation or dual/concurrent enrollment agreements

2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Business Management Tech **College Degree: (if applicable)** AAB
Finance Option **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Dalton High School District Name: Dalton Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MGT121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	CC RT TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RT TAG	Taxation ACC 124 (4)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Investments & Securities FIN 221 (4)	RT						
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RT TAG	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Principles of Finance FIN 220 (4)	RT				

Contact Person: Jerry Myers
 Department Chair/Associate Professor,
Title: Management and Marketing Technologies
Phone: 330-494-6170 ext 4347
E-mail: jmyers@starkstate.edu

CODES (use all that apply)

RT: Required Technical Courses **CT2:** Eligible for CT2 Credit
RA: Other Required Courses **TAG:** Eligible for TAG Credit
RE: Recommended Electives
CC: Other College Credit Opportunities (based on articulation or dual/concurrent enrollment agreements with partner high school)

2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Business Mangement Technology **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Dalton High School District Name: Dalton Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG				
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG				
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Operations Management MGT 227 (4)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Technical Elective(3)	RE				
Year 2 2nd Sem.	Human Resource Management MGT 227 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Technical Elective (3)	RE		

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Business Management Tech **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
 Secondary Program Name: Business Mgmt Secondary School Name: Dalton High School District Name: Dalton Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	International Business MGT 232 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG	Managerial Accounting ACC 133 (4)	RT						
Year 2 2nd Sem.	International Economics BUS 223 (3)	RT	Macro-economics Bus 222 (3)	RA TAG	International Law ACC 134 (3)	RT	Sociology SOC 121 (3)	RA	Human Resource Management MGT 224 (3)	RT	Business Decision Making MGT 223 (4)	RT				

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
 College Major: (if applicable) Entrepreneurship Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Dalton High School District Name: Dalton Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Entrepreneurship ENT 120 (2)	RT	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RT	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Entrepreneurial Marketing ENT 121 (3)	RT	Principles of Management MGT 121 (3)	RT	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Entrepreneurial Finance ENT 221 (3)	RT	Micro- economics BUS 221 (3)	RT TAG	New Venture Creation ENT 222 (2)	RT	Managerial Accounting ACC 133 (4)	RT	Operations Management MGT 227 (4)	RT						
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Business Decision Making MGT 223 (4)	RT	Macro- economics BUS 222 (3)	RA TAG	Sociology SOC 121 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG	Sociology SOC 121 (3)	RA TAG				

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Business Management Tech **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
Secondary Program Name: Business Mgmt **Secondary School Name:** Dalton High School **District Name:** Dalton Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Medical Terminology BIO 125 (3)	RT						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Introduction to Anatomy & Physiology BIO 101 (3)	RT	Effective Speaking COM 121 (3)	RA TAG	Managerial Accounting ACC 133 (4)	RT TAG	Health Care Delivery in the United States HIT 230 (2)	RT				
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 227 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Reimbursement for Health Care Services MAT 231 (3)	RT				

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Business Management Tech **College Degree: (if applicable)** AAB
Small Business Option
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Dalton High School District Name: Dalton Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG				
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG				
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Managerial Accounting ACC 133 (4)	RT TAG	Sales MKT 221 (3)	RT				
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Small Business Management MGT 222 (3)	RT	Supply Chain Management MKT 226 (3)	RT		

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Marketing Management **College Degree: (if applicable)** Technology AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Dalton High School District Name: Dalton Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro-economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Sales MKT 221 (3)	RT	Advertising MKT 222 (3)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Consumer Behavior MKT 227 (3)	RT				
Year 2 2nd Sem.	Market Planning MKT 229 (4)	RT	Market Research MKT 233 (3)	RT	Business to Business Marketing MKT 228 (3)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG						

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Marketing Mgmt Tech **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Dalton High School District Name: Dalton Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro-economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Supply Chain Management MKT 226 (3)	RT	Internet Marketing MKT 232 (2)	RT	Managerial Accounting ACC 133 (4)	RT	Sociology SOC 121 (3)	RA TAG				
Year 2 2nd Sem.	Market Planning MKT 229 (4)	RT	Market Research MKT 233 (3)	RT	Principles of Transportation MKT 234 (3)	RT	Sociology SOC 121 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG						

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Marketing Mgmt Tech **College Degree: (if applicable)** AAB
College Major: (if applicable) Sales Option
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Dalton High School District Name: Dalton Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222(3)	RA TAG	Sales MKT 221 (3)	RT	Managerial Accounting ACC 133 (4)	RT	Consumer Behavior MKT 227 (3)	RT						
Year 2 2nd Sem.	Supervision MGT 221 (3)	RT	Supply Chain Management MKT 226 (3)	RT	Human Resource Management MGT 224 (3)	RT	Sociology SOC 121 (3)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG				

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