

2010 - 2011 Program of Study - Secondary

Submitted by CTPD Name: South Stark Career Academy

CTPD Number: 200115

Secondary Program Information

Career Field: Business & Administrative Services (BA)

School District Name: Osnaburg Local Schools

Pathway Name: Business Management (BA)

School District IRN: 49916

Specialization Name (if applicable): _____

Building (location) Name: East Canton High School

EMIS Subject Code: 140800

Building (location) IRN: 8961

Local Program Name: High School of Business

For JVSD only: specify grade level(s) and building location for associate schools component:

Grade		School Name	
Courses	9	Credits	31

Identify the # or range of **POTENTIAL** college courses and credits in the career field:

Required or Elective Academic Courses and Other Courses											Career and Technical Education Courses					
Grade	English	Code	Math	Code	Science	Code	Social Studies	Code	Course	Code	Course	Code	CTE Course	Code	CTE Course	Code
9	English 9 (I) 50	RA	Algebra I or Geometry (I) 50	RA	Physical Science or Biology (1) 50	RA	World History (1) 50	RA	Foreign Language (1) 50	RE	Phys Ed (.5) 50 Health (.5) 50	RA	Leadership 50 (.5)	RA	Wealth Management (.5) 50	RA
10	English 10 (1) 50	RA	Geometry or Algebra II (1) 50	RA	Biology w/Lab or Advanced Science (1) 50	RA	US History (1) 50	RA	Fine Arts (1) 50	RA	Foreign Language (1) 50	RE	Principles or Business (.5) 50	CC RA	Business Economics (1) 50	CC RA
11	English 11 (1) 50	RA	PreCalc or Algebra II (1) 50	RA	Chemistry or Advanced Science w/Lab (1) 50	RA	Gov/Econ (1) 50	RE	Foreign Language (1) 50	RE	Psychology, Sociology (1) 50	RE	Principles of Marketing (.5) 50	RA CC	Principles of Finance (.5) 50	RA CC
12	English 12 or AP English or Dual Enrollment (1) 50	RA CC	AP Calculus or PreCalculus (1) 50	RA	Physics w/Lab or Advanced Science 50 (1)	RE	AP US History (1) 50	RE					Principles of Management (.5) 50	RA CC	Business Strategies (.5) 50	RA CC

Contact Person: Nicki Howard

Title: Director of Secondary Programs

Phone: 330-484-8000 Ext 507

E-mail: howard@cantonlocal.org

Date Completed: 12/4/2009

Specify Industry Credential Opportunities (if applicable):

CODES (use all that apply)

RA: Required Courses

RE: Recommended Electives

CT2: Eligible for CT2 Credit

*CC: College Credit Opportunities based on articulation or dual/concurrent enrollment agreements in career field

2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
 College Major: (if applicable) Business Management Tech College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____
 Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: East Canton High School District Name: Osnaburg Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RA CC	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MGT121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	CC RT TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RT TAG CC	Taxation ACC 124 (4)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Investments & Securities FIN 221 (4)	RT						
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RT TAG CC	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Principles of Finance FIN 220 (4)	RT				

Contact Person: Dan Fuline
 Department Chair/Associate Professor,
Title: Management and Marketing Technologies
Phone: 330-494-6170 ext 4347
E-mail: dfuline@starkstate.edu

Page 2 Date Completed: 3/23/2010

CODES (use all that apply)

- RT:** Required Technical Courses **CT2:** Eligible for CT2 Credit
- RA:** Other Required Courses **TAG:** Eligible for TAG Credit
- RE:** Recommended Electives
- CC:** Other College Credit Opportunities (based on articulation or dual/concurrent enrollment agreements with partner high school)

2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
 College Major: (if applicable) Business Mangement College Degree: (if applicable) AAB
 Specify Industry Credential Opportunities (if applicable): _____
 Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
 Secondary Program Name: Business Mgmt Secondary School Name: East Canton High School District Name: Osnaburg Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RA CC	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG CC	Operations Management MGT 227 (4)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Technical Elective(3)	RE						
Year 2 2nd Sem.	Human Resource Management MGT 227 (3)	RT	Macro-economics BUS 222 (3)	RA TAG CC	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Technical Elective (3)	RE				

Contact Person: Dan Fuline
Title: Department Chair/Associate Professor,
Phone: 330-494-6170 ext 4347
E-mail: dfuline@starkstate.edu

Page 3 Date Completed: 3/23/2010

CODES (use all that apply)

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RA: Other Required Courses **TAG:** Eligible for TAG Credit
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2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology

Business Management Tech

College Major: (if applicable) International Business Option

College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt

Secondary School Name: East Canton High School

District Name: Osnaburg Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RA CC	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG CC	International Business MGT 232 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG	Managerial Accounting ACC 133 (4)	RT						
Year 2 2nd Sem.	International Economics BUS 223 (3)	RT	Macro-economics Bus 222 (3)	RA TAG CC	International Law ACC 134 (3)	RT	Sociology SOC 121 (3)	RA	Human Resource Management MGT 224 (3)	RT	Business Decision Making MGT 223 (4)	RT				

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Page 4 Date Completed: 3/23/2010

CODES (use all that apply)

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2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
 College Major: (if applicable) Entrepreneurship Option College Degree: (if applicable) AAB
 Specify Industry Credential Opportunities (if applicable): _____
 Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
 Secondary Program Name: Business Mgmt Secondary School Name: East Canton High School District Name: Osna burg Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Entrepreneurship ENT 120 (2)	RT	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RT CC	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Entrepreneurial Marketing ENT 121 (3)	RT	Principles of Management MGT 121 (3)	RT	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Entrepreneurial Finance ENT 221 (3)	RT	Micro- economics BUS 221 (3)	RT TAG CC	New Venture Creation ENT 222 (2)	RT	Managerial Accounting ACC 133 (4)	RT	Operations Management MGT 227 (4)	RT						
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Business Decision Making MGT 223 (4)	RT	Macro- economics BUS 222 (3)	RA TAG CC	Sociology SOC 121 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG	Sociology SOC 121 (3)	RA TAG				

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Page 5 Date Completed: 3/23/2010

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2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
Business Management Tech
 College Major: (if applicable) Health Services Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____
 Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: East Canton High School District Name: Osnaburg Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RA CC	College Composition ENG 124 (3)	RA	Medical Terminology BIO 125 (3)	RT				
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG				
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG CC	Introduction to Anatomy & Physiology BIO 101 (3)	RT	Effective Speaking COM 121 (3)	RA TAG	Managerial Accounting ACC 133 (4)	RT TAG	Health Care Delivery in the United States HIT 230 (2)	RT		
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RA TAG CC	Business Decision Making MGT 227 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Reimbursement for Health Care Services MAT 231 (3)	RT		

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Page 6 Date Completed: 3/23/2010

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RE: Recommended Electives
CC: Other College Credit Opportunities (based on articulation or dual/concurrent enrollment agreements with partner high school)

2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology

College Major: (if applicable) Business Management Tech
Small Business Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: East Canton High School District Name: Osna burg Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RA CC	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG CC	Business Law & Ethics ACC 130 (3)	RT TAG	Managerial Accounting ACC 133 (4)	RT TAG	Sales MKT 221 (3)	RT						
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RA TAG CC	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Small Business Management MGT 222 (3)	RT	Supply Chain Management MKT 226 (3)	RT				

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Page 7 Date Completed: 3/23/2010

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- CT2:** Eligible for CT2 Credit
- TAG:** Eligible for TAG Credit

2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology

College Major: (if applicable) Marketing Management College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: East Canton High School District Name: Osnaburg Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RA CC	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro-economics BUS 221 (3)	RA TAG CC	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macroeconomics BUS 222 (3)	RA TAG CC	Sales MKT 221 (3)	RT	Advertising MKT 222 (3)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Consumer Behavior MKT 227 (3)	RT				
Year 2 2nd Sem.	Market Planning MKT 229 (4)	RT	Market Research MKT 233 (3)	RT	Business to Business Marketing MKT 228 (3)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG						

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Page 8 Date Completed: 3/23/2010

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- CT2:** Eligible for CT2 Credit
- TAG:** Eligible for TAG Credit

2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
 Marketing Mgmt Tech
 College Major: (if applicable) Logistics Option College Degree: (if applicable) AAB
 Specify Industry Credential Opportunities (if applicable): _____
 Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
 Secondary Program Name: Business Mgmt Secondary School Name: East Canton High School District Name: Osnauburg Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RA CC	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro-economics BUS 221 (3)	RA TAG CC	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222 (3)	RA TAG CC	Supply Chain Management MKT 226 (3)	RT	Internet Marketing MKT 232 (2)	RT	Managerial Accounting ACC 133 (4)	RT	Sociology SOC 121 (3)	RA TAG				
Year 2 2nd Sem.	Market Planning MKT 229 (4)	RT	Market Research MKT 233 (3)	RT	Principles of Transportation MKT 234 (3)	RT	Sociology SOC 121 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG						

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Page 9 Date Completed: 3/23/2010

2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
Marketing Mgmt Tech

College Major: (if applicable) Sales Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: East Canton High School District Name: Osnaburg Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RA CC	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro economics BUS 221 (3)	RA TAG CC	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222 (3)	RA TAG CC	Sales MKT 221 (3)	RT	Managerial Accounting ACC 133 (4)	RT	Consumer Behavior MKT 227 (3)	RT						
Year 2 2nd Sem.	Supervision MGT 221 (3)	RT	Supply Chain Management MKT 226 (3)	RT	Human Resource Management MGT 224 (3)	RT	Sociology SOC 121 (3)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG				

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