

2008 - 2009 Program of Study - Secondary

Submitted by CTPD Name: _____

CTPD Number: _____

Secondary Program Information

School District Name: Jackson Local Schools
School District IRN: 049858
Building (location) Name: Jackson High School
Building (location) IRN: 017772

Career Field: Business & Administrative Services
Pathway Name: Business Management
Program Name: Business Management
EMIS Subject Code: 140800
Local Program Name: Business Management

Specify Industry Credential Opportunities (if applicable): _____

									Required or Elective Academic Course and Other Courses				Career and Technical Education Courses			
Grade	English	Code	Math	Code	Science	Code	Social Studies	Code	Course	Code	Course	Code	CTE Course	Code	CTE Course	Code
9	English 9	RA	Algebra	RA	Science Exploration (Lab)	RA	World History	RA	PE/Health	RA			Computer Office Applications	CT RA		
10	English 10	RA	Geometry	RA	Life Science or Biology (Both Lab)	RA	American History	RA	PE/Business Tech Foundations	RA			Entrepreneurship	CT RA		
11	English 11	RA	Advanced Algebra	RA	Science and our Society (Lab)	RA							Business Management I	CT CC		
12	English 12	RA	Functions/ Statistics/Trig	RA			Economics/ Government	RA					Business Management II	CT CC		

Contact Person: Cindy Class
Title: Career Counselor
Phone: 330-837-3501
E-mail: ctc2c@mail.jackson.sparcc.org

CODES (use all that apply)

RA: Required Courses **CT:** Career-Technical Courses
RE: Recommended Electives **CT2:** Eligible for CT2 Credit
CC: College Credit Opportunities based on articulation or dual/concurrent enrollment agreements

2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology

College Major: (if applicable) Marketing Mgmt Tech Sales Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Jackson High School District Name: Jackson Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro economics BUS 222 (3)	RA TAG	Sales MKT 221 (3)	RT	Managerial Accounting ACC 133 (4)	RT	Consumer Behavior MKT 227 (3)	RT						
Year 2 2nd Sem.	Supervision MGT 221 (3)	RT	Supply Chain Management MKT 226 (3)	RT	Human Resource Management MGT 224 (3)	RT	Market Planning MKT 229 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG				

Contact Person: Jerry Myers
Department Chair/Associate Professor,
Title: Management and Marketing Technologies
Phone: 330-494-6170 ext 4347
E-mail: jmyers@starkstate.edu

CODES (use all that apply)

RT: Required Technical Courses **CT2:** Eligible for CT2 Credit
RA: Other Required Courses **TAG:** Eligible for TAG Credit
RE: Recommended Electives
CC: Other College Credit Opportunities (based on articulation or dual/concurrent enrollment agreements with partner high school)

2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology

Business Mangement

College Major: (if applicable) _____

Technology

College Degree: (if applicable) _____

AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt

Secondary School Name: Jackson High School

District Name: Jackson Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG				
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG				
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Operations Management MGT 227 (4)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Technical Elective(3)	RE				
Year 2 2nd Sem.	Human Resource Management MGT 227 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Technical Elective (3)	RE		

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Page 3

Date Completed: 1/20/2009

2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Business Management Tech International Business Option **College Degree:** (if applicable) AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
 Secondary Program Name: Business Mgmt Secondary School Name: Jackson High School District Name: Jackson Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	International Business MGT 232 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG	Managerial Accounting ACC 133 (4)	RT						
Year 2 2nd Sem.	International Economics BUS 223 (3)	RT	Macro-economics Bus 222 (3)	RA TAG	International Law ACC 134 (3)	RT	Sociology SOC 121 (3)	RA	Human Resource Management MGT 224 (3)	RT	Business Decision Making MGT 223 (4)	RT				

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Entrepreneurship Option **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
 Secondary Program Name: Business Mgmt Secondary School Name: Jackson High School District Name: Jackson Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Entrepreneurship ENT 120 (2)	RT	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RT	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Entrepreneurial Marketing ENT 121 (3)	RT	Principles of Management MGT 121 (3)	RT	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Entrepreneurial Finance ENT 221 (3)	RT	Micro- economics BUS 221 (3)	RT TAG	New Venture Creation ENT 222 (2)	RT	Managerial Accounting ACC 133 (4)	RT	Operations Management MGT 227 (4)	RT						
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Business Decision Making MGT 223 (4)	RT	Macro- economics BUS 222 (3)	RA TAG	Sociology SOC 121 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG	Sociology SOC 121 (3)	RA TAG				

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Page 5 Date Completed: 1/20/2009

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Business Management Tech **College Degree:** (if applicable) Associates
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
 Secondary Program Name: Business Mgmt Secondary School Name: Jackson High School District Name: Jackson Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Medical Terminology BIO 125 (3)	RT						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Introduction to Anatomy & Physiology BIO 101 (3)	RT	Effective Speaking COM 121 (3)	RA TAG	Managerial Accounting ACC 133 (4)	RT TAG	Health Care Delivery in the United States HIT 230 (2)	RT				
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 227 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Reimbursement for Health Care Services MAT 231 (3)	RT				

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Business Management Tech **College Degree: (if applicable)** AAB
Small Business Option
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Jackson High School District Name: Jackson Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG				
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG				
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Managerial Accounting ACC 133 (4)	RT TAG	Sales MKT 221 (3)	RT				
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Small Business Management MGT 222 (3)	RT	Supply Chain Management MKT 226 (3)	RT		

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology
College Major: (if applicable) Marketing Management **College Degree: (if applicable)** Technology AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Jackson High School District Name: Jackson Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro-economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Sales MKT 221 (3)	RT	Advertising MKT 222 (3)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Consumer Behavior MKT 227 (3)	RT				
Year 2 2nd Sem.	Market Planning MKT 229 (4)	RT	Market Research MKT 233 (3)	RT	Business to Business Marketing MKT 228 (3)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG						

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Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro-economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222(3)	RA TAG	Supply Chain Management MKT 226 (3)	RT	Internet Marketing MKT 232 (2)	RT	Managerial Accounting ACC 133 (4)	RT	Sociology SOC 121 (3)	RA TAG				
Year 2 2nd Sem.	Market Planning MKT 229 (4)	RT	Market Research MKT 233 (3)	RT	Principles of Transportation MKT 234 (3)	RT	Sociology SOC 121 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG						

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2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology

College Major: (if applicable) Marketing Mgmt Tech Sales Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Mgmt Secondary School Name: Jackson High School District Name: Jackson Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps BCA120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Sales MKT 221 (3)	RT	Managerial Accounting ACC 133 (4)	RT	Consumer Behavior MKT 227 (3)	RT						
Year 2 2nd Sem.	Supervision MGT 221 (3)	RT	Supply Chain Management MKT 226 (3)	RT	Human Resource Management MGT 224 (3)	RT	Sociology SOC 121 (3)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG				

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