



**2008 - 2009 Program of Study - Postsecondary Semesters**

Postsecondary Institution: Stark State College of Technology  
Business Management Tech

College Major: (if applicable) Finance Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): \_\_\_\_\_

Certificate, Adult and/or Apprenticeship Program: (if applicable) \_\_\_\_\_

Secondary Program Name: Business Mgmt Secondary School Name: Massillon Washington High School District Name: Massillon City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer BCA120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Principles of Marketing MGT121 (3)	<b>RT TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>CC RT TAG</b>						
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Micro-economics BUS 221 (3)	<b>RT TAG</b>	Taxation ACC 124 (4)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT TAG</b>	Investments & Securities FIN 221 (4)	<b>RT</b>						
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RT TAG</b>	Business Decision Making MGT 223 (4)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Principles of Finance FIN 220 (4)	<b>RT</b>				

**Contact Person:** Jerry Myers  
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**CODES** (use all that apply)

**RT:** Required Technical Courses      **CT2:** Eligible for CT2 Credit  
**RA:** Other Required Courses      **TAG:** Eligible for TAG Credit  
**RE:** Recommended Electives  
**CC:** Other College Credit Opportunities (based on articulation or dual/concurrent enrollment agreements with partner high school)

**2008 - 2009 Program of Study - Postsecondary Semesters**

Postsecondary Institution: Stark State College of Technology  
Business Management

College Major: (if applicable) Technology College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): \_\_\_\_\_

Certificate, Adult and/or Apprenticeship Program: (if applicable) \_\_\_\_\_

Secondary Program Name: Business Mgmt Secondary School Name: Massillon Washington High School District Name: Massillon City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer BCA120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	Operations Management MGT 227 (4)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT TAG</b>	Technical Elective(3)	<b>RE</b>						
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 227 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Business Decision Making MGT 223 (4)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Technical Elective (3)	<b>RE</b>				

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**2008 - 2009 Program of Study - Postsecondary Semesters**

Postsecondary Institution: Stark State College of Technology

Business Management Tech

College Major: (if applicable) International Business Option

College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): \_\_\_\_\_

Certificate, Adult and/or Apprenticeship Program: (if applicable) \_\_\_\_\_

Secondary Program Name: Business Mgmt

Secondary School Name: Massillon Washington High School

District Name: Massillon City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer BCA120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	International Business MGT 232 (3)	<b>RT</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Managerial Accounting ACC 133 (4)	<b>RT</b>						
<b>Year 2 2nd Sem.</b>	International Economics BUS 223 (3)	<b>RT</b>	Macro-economics Bus 222 (3)	<b>RA TAG</b>	International Law ACC 134 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Business Decision Making MGT 223 (4)	<b>RT</b>				

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**2008 - 2009 Program of Study - Postsecondary Semesters**

Postsecondary Institution: Stark State College of Technology

College Major: (if applicable) Entrepreneurship Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): \_\_\_\_\_

Certificate, Adult and/or Apprenticeship Program: (if applicable) \_\_\_\_\_

Secondary Program Name: Business Mgmt Secondary School Name: Massillon Washington High School District Name: Massillon City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Entrepreneurship ENT 120 (2)	<b>RT</b>	Business Computer BCA120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RT</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Entrepreneurial Marketing ENT 121 (3)	<b>RT</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Entrepreneurial Finance ENT 221 (3)	<b>RT</b>	Micro- economics BUS 221 (3)	<b>RT TAG</b>	New Venture Creation ENT 222 (2)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT</b>	Operations Management MGT 227 (4)	<b>RT</b>						
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Business Decision Making MGT 223 (4)	<b>RT</b>	Macro- economics BUS 222 (3)	<b>RA TAG</b>	Sociology SOC 121 (3)	<b>RT</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Sociology SOC 121 (3)	<b>RA TAG</b>				

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**2008 - 2009 Program of Study - Postsecondary Semesters**

Postsecondary Institution: Stark State College of Technology

Business Management Tech

College Major: (if applicable) Health Services Option

College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): \_\_\_\_\_

Certificate, Adult and/or Apprenticeship Program: (if applicable) \_\_\_\_\_

Secondary Program Name: Business Mgmt

Secondary School Name: Massillon Washington High School

District Name: Massillon City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer BCA120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Medical Terminology BIO 125 (3)	<b>RT</b>						
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	Introduction to Anatomy & Physiology BIO 101 (3)	<b>RT</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>	Managerial Accounting ACC 133 (4)	<b>RT TAG</b>	Health Care Delivery in the United States HIT 230 (2)	<b>RT</b>				
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Business Decision Making MGT 227 (4)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Reimbursement for Health Care Services MAT 231 (3)	<b>RT</b>				

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**2008 - 2009 Program of Study - Postsecondary Semesters**

Postsecondary Institution: Stark State College of Technology

Business Management Tech

College Major: (if applicable) Small Business Option

College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): \_\_\_\_\_

Certificate, Adult and/or Apprenticeship Program: (if applicable) \_\_\_\_\_

Secondary Program Name: Business Mgmt

Secondary School Name: Massillon Washington High School

District Name: Massillon City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer BCA120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Managerial Accounting ACC 133 (4)	<b>RT TAG</b>	Sales MKT 221 (3)	<b>RT</b>						
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Business Decision Making MGT 223 (4)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Small Business Management MGT 222 (3)	<b>RT</b>	Supply Chain Management MKT 226 (3)	<b>RT</b>				

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**2008 - 2009 Program of Study - Postsecondary Semesters**

Postsecondary Institution: Stark State College of Technology

Marketing Management

College Major: (if applicable) Technology

College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): \_\_\_\_\_

Certificate, Adult and/or Apprenticeship Program: (if applicable) \_\_\_\_\_

Secondary Program Name: Business Mgmt

Secondary School Name: Massillon Washington High School

District Name: Massillon City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer BCA120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Sales MKT 221 (3)	<b>RT</b>	Advertising MKT 222 (3)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT TAG</b>	Consumer Behavior MKT 227 (3)	<b>RT</b>				
<b>Year 2 2nd Sem.</b>	Market Planning MKT 229 (4)	<b>RT</b>	Market Research MKT 233 (3)	<b>RT</b>	Business to Business Marketing MKT 228 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>						

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**2008 - 2009 Program of Study - Postsecondary Semesters**

Postsecondary Institution: Stark State College of Technology  
Marketing Mgmt Tech

College Major: (if applicable) Logistics Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): \_\_\_\_\_

Certificate, Adult and/or Apprenticeship Program: (if applicable) \_\_\_\_\_

Secondary Program Name: Business Mgmt Secondary School Name: Massillon Washington High School District Name: Massillon City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer BCA120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Supply Chain Management MKT 226 (3)	<b>RT</b>	Internet Marketing MKT 232 (2)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>				
<b>Year 2 2nd Sem.</b>	Market Planning MKT 229 (4)	<b>RT</b>	Market Research MKT 233 (3)	<b>RT</b>	Principles of Transportation MKT 234 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RT</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>						

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Marketing Mgmt Tech

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<b>Year 1 2nd Sem.</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Micro economics BUS 221 (3)	<b>RA TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Macroeconomics BUS 222(3)	<b>RA TAG</b>	Sales MKT 221 (3)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT</b>	Consumer Behavior MKT 227 (3)	<b>RT</b>						
<b>Year 2 2nd Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Supply Chain Management MKT 226 (3)	<b>RT</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>				

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