

## 2008 - 2009 Program of Study - Secondary

Submitted by CTPD Name: \_\_\_\_\_

CTPD Number: \_\_\_\_\_

### Secondary Program Information

**School District Name:** Perry Local Schools  
**School District IRN:** 049924  
**Building (location) Name:** Perry High School  
**Building (location) IRN:** 029702

**Career Field:** Business & Administrative Services  
**Pathway Name:** Business Management  
**Program Name:** High School of Business  
**EMIS Subject Code:** 140800  
**Local Program Name:** High School of Business

**Specify Industry Credential Opportunities (if applicable):** \_\_\_\_\_

									Required or Elective Academic Course and Other Courses				Career and Technical Education Courses			
Grade	English	Code	Math	Code	Science	Code	Social Studies	Code	Course	Code	Course	Code	CTE Course	Code	CTE Course	Code
9	English 9 (CP)	RA	College Prep Alg I or Alg I	RA	Physical Science	RA	World History	RA	Health / Physical Ed	RA			Leadership / Wealth Management	RE		
10	English 10 (CP)	RA	College Prep Geometry or Geometry	RA	Biology / Life Science lab	RA	American History	RA	Principles of Bus. Econ.	RE	P.E.	RA	Applied Computer Applications	CT RE	Technical Drawing	CT RE
11	English 11 (CP)	RA	Intro to Alg II or College Prep Alg. II	RA	Science / Chemistry /Lab (1)	RA	History Government (1)	RA	Foreign Language	RE			Finance	CT CC	Principles of Marketing	CT CC
12	English 12 (CP)	RA	Algebra II or College Prep Pre Calc	RA	Sciences (Physics)	RA	History Government	RA					Principles of Management	CT CC	Business Strategies	CT CC

**Contact Person:** Jennifer Reese

**Title:** Career Technical Supervisor

**Phone:** 330-477-3486

**E-mail:** [reesej@perry1.sparcc.org](mailto:reesej@perry1.sparcc.org)

### CODES (use all that apply)

**RA:** Required Courses

**CT:** Career-Technical Courses

**RE:** Recommended Electives

**CT2:** Eligible for CT2 Credit

**CC:** College Credit Opportunities based on articulation or dual/concurrent enrollment agreements

## 2008 - 2009 Program of Study - Postsecondary Semesters

**Postsecondary Institution:** Stark State College of Technology  
**College Major: (if applicable)** Business Management Tech      **College Degree: (if applicable)** AAB  
**Specify Industry Credential Opportunities (if applicable):** \_\_\_\_\_  
**Certificate, Adult and/or Apprenticeship Program: (if applicable)** \_\_\_\_\_  
 Secondary Program Name: Business Mgmt      Secondary School Name: Perry High School      District Name: Perry Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer Apps CAP120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Principles of Marketing MGT121 (3)	<b>RT TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>CC RT TAG</b>						
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Micro-economics BUS 221 (3)	<b>RT TAG</b>	Taxation ACC 124 (4)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT TAG</b>	Investments & Securities FIN 221 (4)	<b>RT</b>						
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RT TAG</b>	Business Decision Making MGT 223 (4)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Principles of Finance FIN 220 (4)	<b>RT</b>				

**Contact Person:** Jerry Myers  
 Department Chair/Associate Professor,  
**Title:** Management and Marketing Technologies  
**Phone:** 330-494-6170 ext 4347  
**E-mail:** [jmyers@starkstate.edu](mailto:jmyers@starkstate.edu)

**CODES** (use all that apply)

- RT:** Required Technical Courses      **CT2:** Eligible for CT2 Credit
- RA:** Other Required Courses      **TAG:** Eligible for TAG Credit
- RE:** Recommended Electives
- CC:** Other College Credit Opportunities (based on articulation or dual/concurrent enrollment agreements with partner high school)

## 2008 - 2009 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College of Technology

College Major: (if applicable) Business Mangement Technology College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): \_\_\_\_\_

Certificate, Adult and/or Apprenticeship Program: (if applicable) \_\_\_\_\_

Secondary Program Name: Business Mgmt Secondary School Name: Perry High School District Name: Perry Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer Apps CAP120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	Operations Management MGT 227 (4)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT TAG</b>	Technical Elective(3)	<b>RE</b>						
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 227 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Business Decision Making MGT 223 (4)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Technical Elective (3)	<b>RE</b>				

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## 2008 - 2009 Program of Study - Postsecondary Semesters

**Postsecondary Institution:** Stark State College of Technology  
**College Major: (if applicable)** Business Management Tech **College Degree: (if applicable)** AAB  
**Specify Industry Credential Opportunities (if applicable):** \_\_\_\_\_  
**Certificate, Adult and/or Apprenticeship Program: (if applicable)** \_\_\_\_\_  
 Secondary Program Name: Business Mgmt Secondary School Name: Perry High School District Name: Perry Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer Apps CAP120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>				
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>				
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	International Business MGT 232 (3)	<b>RT</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Managerial Accounting ACC 133 (4)	<b>RT</b>				
<b>Year 2 2nd Sem.</b>	International Economics BUS 223 (3)	<b>RT</b>	Macro-economics Bus 222 (3)	<b>RA TAG</b>	International Law ACC 134 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Business Decision Making MGT 223 (4)	<b>RT</b>		

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## 2008 - 2009 Program of Study - Postsecondary Semesters

**Postsecondary Institution:** Stark State College of Technology  
**College Major: (if applicable)** Entrepreneurship Option **College Degree: (if applicable)** AAB  
**Specify Industry Credential Opportunities (if applicable):** \_\_\_\_\_  
**Certificate, Adult and/or Apprenticeship Program: (if applicable)** \_\_\_\_\_

Secondary Program Name: Business Mgmt      Secondary School Name: Perry High School      District Name: Perry Local Schoc

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Entrepreneurship ENT 120 (2)	<b>RT</b>	Business Computer Apps CAP120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RT</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Entrepreneurial Marketing ENT 121 (3)	<b>RT</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Entrepreneurial Finance ENT 221 (3)	<b>RT</b>	Micro- economics BUS 221 (3)	<b>RT TAG</b>	New Venture Creation ENT 222 (2)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT</b>	Operations Management MGT 227 (4)	<b>RT</b>						
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Business Decision Making MGT 223 (4)	<b>RT</b>	Macro- economics BUS 222 (3)	<b>RA TAG</b>	Sociology SOC 121 (3)	<b>RT</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Sociology SOC 121 (3)	<b>RA TAG</b>				

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## 2008 - 2009 Program of Study - Postsecondary Semesters

**Postsecondary Institution:** Stark State College of Technology  
**College Major: (if applicable)** Business Management Tech **College Degree: (if applicable)** AAB  
**Specify Industry Credential Opportunities (if applicable):** \_\_\_\_\_  
**Certificate, Adult and/or Apprenticeship Program: (if applicable)** \_\_\_\_\_  
 Secondary Program Name: Business Mgmt      Secondary School Name: Perry High School      District Name: Perry Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT CC	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Medical Terminology BIO 125 (3)	RT				
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT CC TAG				
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Introduction to Anatomy & Physiology BIO 101 (3)	RT	Effective Speaking COM 121 (3)	RA TAG	Managerial Accounting ACC 133 (4)	RT TAG	Health Care Delivery in the United States HIT 230 (2)	RT		
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 227 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Reimbursement for Health Care Services MAT 231 (3)	RT		

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## 2008 - 2009 Program of Study - Postsecondary Semesters

**Postsecondary Institution:** Stark State College of Technology  
**College Major: (if applicable)** Business Management Tech      **College Degree: (if applicable)** AAB  
Small Business Option  
**Specify Industry Credential Opportunities (if applicable):** \_\_\_\_\_  
**Certificate, Adult and/or Apprenticeship Program: (if applicable)** \_\_\_\_\_

Secondary Program Name: Business Mgmt      Secondary School Name: Perry High School      District Name: Perry Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer Apps CAP120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>	Managerial Accounting ACC 133 (4)	<b>RT TAG</b>	Sales MKT 221 (3)	<b>RT</b>						
<b>Year 2 2nd Sem.</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Business Decision Making MGT 223 (4)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Small Business Management MGT 222 (3)	<b>RT</b>	Supply Chain Management MKT 226 (3)	<b>RT</b>				

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## 2008 - 2009 Program of Study - Postsecondary Semesters

**Postsecondary Institution:** Stark State College of Technology  
**College Major: (if applicable)** Marketing Management      **College Degree: (if applicable)** Technology      AAB  
**Specify Industry Credential Opportunities (if applicable):** \_\_\_\_\_  
**Certificate, Adult and/or Apprenticeship Program: (if applicable)** \_\_\_\_\_

Secondary Program Name: Business Mgmt      Secondary School Name: Perry High School      District Name: Perry Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer Apps CAP120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Sales MKT 221 (3)	<b>RT</b>	Advertising MKT 222 (3)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT TAG</b>	Consumer Behavior MKT 227 (3)	<b>RT</b>				
<b>Year 2 2nd Sem.</b>	Market Planning MKT 229 (4)	<b>RT</b>	Market Research MKT 233 (3)	<b>RT</b>	Business to Business Marketing MKT 228 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>						

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## 2008 - 2009 Program of Study - Postsecondary Semesters

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**College Major: (if applicable)** Marketing Mgmt Tech      **College Degree: (if applicable)** AAB  
**Specify Industry Credential Opportunities (if applicable):** \_\_\_\_\_  
**Certificate, Adult and/or Apprenticeship Program: (if applicable)** \_\_\_\_\_

Secondary Program Name: Business Mgmt      Secondary School Name: Perry High School      District Name: Perry Local Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
<b>Year 1 1st Sem.</b>	Business Administration BUS 121 (4)	<b>RT CC</b>	Business Computer Apps CAP120 (4)	<b>RT CC</b>	Business Math BUS 123 (4)	<b>RA</b>	College Composition ENG 124 (3)	<b>RA</b>	Effective Speaking COM 121 (3)	<b>RA TAG</b>						
<b>Year 1 2nd Sem.</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Micro-economics BUS 221 (3)	<b>RA TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Supply Chain Management MKT 226 (3)	<b>RT</b>	Internet Marketing MKT 232 (2)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>				
<b>Year 2 2nd Sem.</b>	Market Planning MKT 229 (4)	<b>RT</b>	Market Research MKT 233 (3)	<b>RT</b>	Principles of Transportation MKT 234 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RT</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>						

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<b>Year 1 2nd Sem.</b>	Principles of Marketing MKT 121 (3)	<b>RT TAG</b>	Micro economics BUS 221 (3)	<b>RA TAG</b>	Quantitative Business Statistics ACC 127 (4)	<b>RT</b>	Business Communication ENG 230 (3)	<b>RA TAG</b>	Financial Accounting ACC 132 (4)	<b>RT CC TAG</b>						
<b>Year 2 1st Sem.</b>	Principles of Management MGT 121 (3)	<b>RT</b>	Macro-economics BUS 222 (3)	<b>RA TAG</b>	Sales MKT 221 (3)	<b>RT</b>	Managerial Accounting ACC 133 (4)	<b>RT</b>	Consumer Behavior MKT 227 (3)	<b>RT</b>						
<b>Year 2 2nd Sem.</b>	Supervision MGT 221 (3)	<b>RT</b>	Supply Chain Management MKT 226 (3)	<b>RT</b>	Human Resource Management MGT 224 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RT</b>	Sociology SOC 121 (3)	<b>RA TAG</b>	Business Law & Ethics ACC 130 (3)	<b>RT TAG</b>				

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