

2011- 2012 Program of Study - Secondary

Submitted by CTPD Name: Four Cities Educational Compact

CTPD Number: _____

Secondary Program Information

Career Field: Business & Administrative Services (BA)

School District Name: Copley City Schools

Pathway Name: Business Management (BA)

School District IRN: 49981

Specialization Name (if applicable): _____

Building (location) Name: Copley High School

EMIS Subject Code: 140800

Building (location) IRN: 7310

Local Program Name: Business Management

For JVSD only: specify grade level(s) and building location for associate schools component:

Grade		School Name	
Courses	1	Credits	4

Identify the # or range of **POTENTIAL** college courses and credits in the career field:

Required or Elective Academic Courses and Other Courses												Career and Technical Education Courses				
Grade	English	Code	Math	Code	Science	Code	Social Studies	Code	Course	Code	Course	Code	CTE Course	Code	CTE Course	Code
9	English 9 (1) 50	RA	Algebra I or Geometry (1) 50	RA	Physical Science or Biology (1) 50	RA	World History (1) 50	RA	Foreign Language (1) 50	RE	Phys Ed (.5) 50	RA	Leadership 50 (.5)	RE	Wealth Management (.5) 50	RE
10	English 10 (1) 50	RA	Geometry or Algebra II (1) 50	RA	Biology w/Lab or Advanced Science (1) 50	RA	American History (1) 50	RA	Fine Arts (1) 50	RE	Foreign Language (1) 50	RE	Principles of Business (.5) 50	CC RA	Business Economics (1) 50	CC RA
11	English 11 (1) 50	RA	PreCalc or Algebra II (1) 50	RA	Chemistry or Advanced Science w/Lab (1) 50	RA	Psychology, Sociology (1) 50	RE	Foreign Language (1) 50	RE	Computer Applications (.6) 50	RE CC	Principles of Marketing (.5) 50	RA CC	Principles of Finance (.5) 50	RA CC
12	English 12 or AP English or Dual Enrollment (1) 50	RA CC	AP Calculus or PreCalculus (1) 50	RA	Physics w/Lab or Advanced Science 50 (1)	RE	Government, Economics (1) 50	RA					Principles of Management (.5) 50	RA CC	Business Strategies (.5) 50	RA CC

Contact Person: Scott Rader

Title: Director

Phone: 330-335-1309

E-mail: srader@wadsworth.k12.oh.us

Date Completed: 5/4/2011

Specify Industry Credential Opportunities (if applicable):

CODES (use all that apply)

RA: Required Courses

RE: Recommended Electives

CT2: Eligible for CT2 Credit

*CC: College Credit Opportunities based on articulation or dual/concurrent enrollment agreements in career field

2011- 2012 Program of Study - Secondary

Postsecondary Institution: Stark State College

College Major: (if applicable) Business Management Tech **College Degree: (if applicable)** AAB
Finance Option

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Management Secondary School Name: Copley High School District Name: Copley City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MGT121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RT TAG	Taxation ACC 124 (4)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Investments & Securities FIN 221 (4)	RT						
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RT TAG	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Principles of Finance FIN 220 (4)	RT				

Contact Person: Dan Fuline
Department Chair/Associate Professor,
Title: Management and Marketing Technologies
Phone: 330-494-6170 ext 4347
E-mail: dfuline@starkstate.edu

CODES (use all that apply)

RT: Required Technical Courses **CT2:** Eligible for CT2 Credit
RA: Other Required Courses **TAG:** Eligible for TAG Credit
RE: Recommended Electives
CC: Other College Credit Opportunities (based on articulation or dual/concurrent enrollment agreements with partner high school)

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2011- 2012 Program of Study - Secondary

Postsecondary Institution: Stark State College
College Major: (if applicable) Business Mangement Technology **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
Secondary Program Name: Business Management **Secondary School Name:** Copley High School **District Name:** Copley City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Operations Management MGT 227 (4)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Technical Elective(3)	RE						
Year 2 2nd Sem.	Human Resource Management MGT 227 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Technical Elective (3)	RE				

Contact Person: Dan Fuline
Title: Department Chair/Associate Professor,
Phone: 330-494-6170 ext 4347
E-mail: dfuline@starkstate.edu

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RE: Recommended Electives
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2011- 2012 Program of Study - Secondary

Postsecondary Institution: Stark State College
College Major: (if applicable) Business Management Tech **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
Secondary Program Name: Business Management **Secondary School Name:** Copley High School **District Name:** Copley City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	International Business MGT 232 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG	Managerial Accounting ACC 133 (4)	RT						
Year 2 2nd Sem.	International Economics BUS 223 (3)	RT	Macro-economics Bus 222 (3)	RA TAG	International Law ACC 134 (3)	RT	Sociology SOC 121 (3)	RA	Human Resource Management MGT 224 (3)	RT	Business Decision Making MGT 223 (4)	RT				

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RE: Recommended Electives
CC: Other College Credit Opportunities (based on articulation or dual/concurrent enrollment agreements with partner high school)

2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College
College Major: (if applicable) Business Management Tech Health Services Option **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
 Secondary Program Name: Business Management Secondary School Name: Copley High School District Name: Copley City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Medical Terminology BIO 125 (3)	RT						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Introduction to Anatomy & Physiology BIO 101 (3)	RT	Effective Speaking COM 121 (3)	RA TAG	Managerial Accounting ACC 133 (4)	RT TAG	Health Care Delivery in the United States HIT 230 (2)	RT				
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 227 (4)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Reimbursement for Health Care Services MAT 231 (3)	RT				

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2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College
College Major: (if applicable) Business Management Tech
Small Business Option **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
Secondary Program Name: Business Management **Secondary School Name:** Copley High School **District Name:** Copley City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAPP120 (4)	RT	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Management MGT 121 (3)	RT	Principles of Marketing MKT 121 (3)	RT TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT TAG						
Year 2 1st Sem.	Supervision MGT 221 (3)	RT	Micro-economics BUS 221 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG	Managerial Accounting ACC 133 (4)	RT TAG	Sales MKT 221 (3)	RT						
Year 2 2nd Sem.	Human Resource Management MGT 224 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Business Decision Making MGT 223 (4)	RT	Sociology SOC 121 (3)	RA TAG	Small Business Management MGT 222 (3)	RT	Supply Chain Management MKT 226 (3)	RT				

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2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College
College Major: (if applicable) Marketing Management **College Degree: (if applicable)** AAB
Specify Industry Credential Opportunities (if applicable): _____
Certificate, Adult and/or Apprenticeship Program: (if applicable) _____
Secondary Program Name: Business Management **Secondary School Name:** Copley High School **District Name:** Copley City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro-economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Sales MKT 221 (3)	RT	Advertising MKT 222 (3)	RT	Managerial Accounting ACC 133 (4)	RT TAG	Consumer Behavior MKT 227 (3)	RT				
Year 2 2nd Sem.	Market Planning MKT 229 (4)	RT	Market Research MKT 233 (3)	RT	Business to Business Marketing MKT 228 (3)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG						

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2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College

Marketing Mgmt Tech

College Major: (if applicable) Logistics Option College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Management Secondary School Name: Copley High School District Name: Copley City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro-economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Supply Chain Management MKT 226 (3)	RT	Internet Marketing MKT 232 (2)	RT	Managerial Accounting ACC 133 (4)	RT	Sociology SOC 121 (3)	RA TAG				
Year 2 2nd Sem.	Market Planning MKT 229 (4)	RT	Market Research MKT 233 (3)	RT	Principles of Transportation MKT 234 (3)	RT	Sociology SOC 121 (3)	RT	Business Law & Ethics ACC 130 (3)	RT TAG						

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2009 - 2010 Program of Study - Postsecondary Semesters

Postsecondary Institution: Stark State College

Marketing Mgmt Tech

College Major: (if applicable) Sales Option

College Degree: (if applicable) AAB

Specify Industry Credential Opportunities (if applicable): _____

Certificate, Adult and/or Apprenticeship Program: (if applicable) _____

Secondary Program Name: Business Management

Secondary School Name: Copley High School

District Name: Copley City Schools

	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code	Course	Code
Year 1 1st Sem.	Business Administration BUS 121 (4)	RT CC	Business Computer Apps CAP120 (4)	RT	Business Math BUS 123 (4)	RA	College Composition ENG 124 (3)	RA	Effective Speaking COM 121 (3)	RA TAG						
Year 1 2nd Sem.	Principles of Marketing MKT 121 (3)	RT TAG	Micro economics BUS 221 (3)	RA TAG	Quantitative Business Statistics ACC 127 (4)	RT	Business Communication ENG 230 (3)	RA TAG	Financial Accounting ACC 132 (4)	RT TAG						
Year 2 1st Sem.	Principles of Management MGT 121 (3)	RT	Macro-economics BUS 222 (3)	RA TAG	Sales MKT 221 (3)	RT	Managerial Accounting ACC 133 (4)	RT	Consumer Behavior MKT 227 (3)	RT						
Year 2 2nd Sem.	Supervision MGT 221 (3)	RT	Supply Chain Management MKT 226 (3)	RT	Human Resource Management MGT 224 (3)	RT	Sociology SOC 121 (3)	RT	Sociology SOC 121 (3)	RA TAG	Business Law & Ethics ACC 130 (3)	RT TAG				

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